



# MOps Talent for Your Next-Gen MarTech Stack

A full-service team to integrate and optimize tools and platforms



## Leverage 2X for MarTech and Data Management

You need more capacity and capability to get the most out of your MarTech on a day-to-day basis. 2X's marketing-as-a-service (MaaS) model offers:

- 1 Certified MOps talent with proficiency and expertise in a wide range of MarTech tools and platforms
- 2 Partnership status with 6sense, Bombora, Drift, Marketo, Salesforce, and others to ensure access to latest training and industry best practices
- 3 A sustainable economic model that enables you to hire a full-time MarTech managed services team with the bandwidth to constantly build, iterate, and optimize your campaigns on a day-to-day basis

## Key Delivery Areas



### MarTech Optimization

Platforms integrations, automated workflow implementation, tracking pixels implementation, data integration and orchestration



### MOps Support

Process-guided tasks within marketing automation platforms, webinar platforms, CMS, and partner or customer management portals



### Data Management

Expansion, enrichment, segmentation, and maintenance of database, contact scouting, IP deanonymization



### Campaign Workflows

Intent keyword and buying stage tracking, lead scoring and routing, opportunity and pipeline tracking, buyer journey automation, workflow build and customization



### Analytics Reporting and Research

ABM research, campaign reporting and analysis, dashboard creation and visualization, SEO progress reports, lead-to-revenue analysis, impact articulation

Ready to unlock the full power of your MarTech stack?

Contact Us →